

REGIONAL MULTIPLE LISTING SERVICE, INC."8895 North Military Trail, Suite

AREA=SL01-SL07

*** S A L E S R E P O R T ***

BEGINNING DATE 1Jan05

ENDING DATE 31Jan05

| SINGLE-FAMILY UNIT SALES -- RESIDENTIAL = | | | | OTHER STATISTICS | | | |
|---|--------------|------------------------|--------------|------------------|---------------|-----------------------|-----------------|
| ===== | | | | ===== | | | |
| -----BEDROOMS----- | | | | | | | |
| PRICE CLASS | 2 OR LESS | 3 | 4 OR MORE | = | CONDO SOLD | RESIDENTIAL ACTIVE | CONDO ACTIVE |
| \$ 19999 OR UNDER | 0 | 0 | 1 | = | 0 | 0 | 0 |
| \$ 20000-\$ 29999 | 1 | 0 | 0 | = | 0 | 0 | 0 |
| \$ 30000-\$ 39999 | 1 | 0 | 0 | = | 0 | 1 | 0 |
| \$ 40000-\$ 49999 | 0 | 0 | 0 | = | 0 | 4 | 1 |
| \$ 50000-\$ 59999 | 2 | 0 | 0 | = | 0 | 5 | 2 |
| \$ 60000-\$ 69999 | 0 | 0 | 0 | = | 0 | 13 | 5 |
| \$ 70000-\$ 79999 | 0 | 0 | 0 | = | 4 | 9 | 6 |
| \$ 80000-\$ 89999 | 0 | 0 | 0 | = | 2 | 11 | 8 |
| \$ 90000-\$ 99999 | 0 | 2 | 1 | = | 2 | 18 | 6 |
| \$100000-\$119999 | 1 | 1 | 1 | = | 2 | 17 | 7 |
| \$120000-\$139999 | 12 | 1 | 0 | = | 3 | 78 | 14 |
| \$140000-\$159999 | 10 | 10 | 0 | = | 3 | 127 | 6 |
| \$160000-\$179999 | 5 | 23 | 2 | = | 3 | 162 | 18 |
| \$180000-\$199999 | 5 | 24 | 0 | = | 4 | 196 | 10 |
| \$200000-\$249999 | 6 | 66 | 36 | = | 1 | 694 | 25 |
| \$250000-\$299999 | 2 | 16 | 17 | = | 0 | 577 | 2 |
| \$300000-\$399999 | 8 | 12 | 10 | = | 0 | 295 | 0 |
| \$400000-\$499999 | 2 | 3 | 1 | = | 0 | 89 | 1 |
| \$500000 OR OVER | 0 | 3 | 2 | = | 0 | 118 | 0 |
| TOTALS | 55 | 161 | 71 | = | 24 | 2414 | 111 |
| AVERAGE PRICE (IN THOUSANDS \$) | 190.7 | 230.8 | 263.5 | = | 132.7 | 291.0 | 157.8 |
| MEDIAN PRICE (IN THOUSANDS \$) | 162.1 | 212.0 | 248.0 | = | 129.9 | 245.0 | 162.0 |
| TIME ON MARKET | #UNITS | TYPES OF FINANCING | | #UNITS | | | |
| 1-30 DAYS | 97 | ASSUMABLE NON-QUALIFIE | | 0 | | | |
| 31-60 DAYS | 79 | ASSUMABLE QUALIFIED | | 0 | | | |
| 61-90 DAYS | 58 | CASH | | 48 | | | |
| 91-120 DAYS | 22 | CONVENTIONAL | | 252 | | | |
| 121-180 DAYS | 33 | CONVENTIONAL PMI | | 5 | | | |
| MORE THAN 180 DAYS | 22 | FHA | | 4 | | | |
| | ---- | LEASED | | 0 | | | |
| TOTAL UNITS SOLD | 311 | OTHER | | 1 | | | |
| AVERAGE MARKET TIME | 72.28 | OWNER FINANCED | | 0 | | | |
| | | TRADE EXCH | | 0 | | | |
| | | VA | | 1 | | | |
| | | NO FINANCING REPORTED | | 0 | | | |

TOTAL

311

*** NEW LISTINGS REPORT ***

BEGINNING DATE 1Jan05

ENDING DATE 31Jan05

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PRICE CLASS      RESIDENTIAL      CONDO
-----
$ 19999 OR UNDER      0              0
$ 20000-$ 29999      0              0
$ 30000-$ 39999      1              0
$ 40000-$ 49999      0              0
$ 50000-$ 59999      0              0
$ 60000-$ 69999      1              0
$ 70000-$ 79999      2              1
$ 80000-$ 89999      4              2
$ 90000-$ 99999      2              1
$100000-$119999      1              4
$120000-$139999     16              5
$140000-$159999     36              3
$160000-$179999     51              4
$180000-$199999     57              1
$200000-$249999    198              7
$250000-$299999    165              1
$300000-$399999     86              0
$400000-$499999     26              0
$500000 OR OVER      43              0
-----
TOTALS                689             29
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AVERAGE PRICE        330.3           159.3
(IN THOUSANDS $)
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MEDIAN PRICE          249.0           149.5
(IN THOUSANDS $)
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