

REGIONAL MULTIPLE LISTING SERVICE, INC."8895 North Military Trail, Suite

AREA=SL01-SL07

*** S A L E S R E P O R T ***

BEGINNING DATE 1Mar06

ENDING DATE 31Mar06

| SINGLE-FAMILY UNIT SALES -- RESIDENTIAL = | | | | OTHER STATISTICS | | | |
|---|--------------|------------------------|--------------|------------------|---------------|-----------------------|-----------------|
| ===== | | | | ===== | | | |
| -----BEDROOMS----- | | | | | | | |
| PRICE CLASS | 2 OR LESS | 3 | 4 OR MORE | = | CONDO SOLD | RESIDENTIAL ACTIVE | CONDO ACTIVE |
| \$ 19999 OR UNDER | 0 | 1 | 1 | = | 0 | 1 | 0 |
| \$ 20000-\$ 29999 | 0 | 0 | 0 | = | 0 | 0 | 0 |
| \$ 30000-\$ 39999 | 0 | 0 | 0 | = | 0 | 0 | 0 |
| \$ 40000-\$ 49999 | 0 | 0 | 0 | = | 0 | 0 | 0 |
| \$ 50000-\$ 59999 | 0 | 0 | 0 | = | 0 | 1 | 0 |
| \$ 60000-\$ 69999 | 1 | 0 | 0 | = | 0 | 8 | 0 |
| \$ 70000-\$ 79999 | 0 | 1 | 0 | = | 1 | 11 | 4 |
| \$ 80000-\$ 89999 | 0 | 0 | 0 | = | 2 | 13 | 13 |
| \$ 90000-\$ 99999 | 0 | 2 | 0 | = | 2 | 14 | 8 |
| \$100000-\$119999 | 3 | 0 | 0 | = | 2 | 34 | 14 |
| \$120000-\$139999 | 2 | 3 | 1 | = | 3 | 76 | 49 |
| \$140000-\$159999 | 10 | 3 | 2 | = | 9 | 84 | 58 |
| \$160000-\$179999 | 12 | 8 | 1 | = | 3 | 195 | 32 |
| \$180000-\$199999 | 10 | 24 | 1 | = | 2 | 334 | 26 |
| \$200000-\$249999 | 7 | 90 | 13 | = | 4 | 1081 | 118 |
| \$250000-\$299999 | 4 | 58 | 54 | = | 0 | 1566 | 68 |
| \$300000-\$399999 | 0 | 20 | 29 | = | 0 | 1455 | 12 |
| \$400000-\$499999 | 1 | 5 | 8 | = | 0 | 361 | 0 |
| \$500000 OR OVER | 0 | 8 | 3 | = | 1 | 343 | 1 |
| TOTALS | 50 | 223 | 113 | = | 29 | 5577 | 403 |
| AVERAGE PRICE (IN THOUSANDS \$) | 182.5 | 263.0 | 297.9 | = | 193.3 | 316.3 | 198.7 |
| MEDIAN PRICE (IN THOUSANDS \$) | 175.0 | 239.9 | 283.0 | = | 149.0 | 279.9 | 199.9 |
| TIME ON MARKET | #UNITS | TYPES OF FINANCING | | #UNITS | | | |
| 1-30 DAYS | 70 | ASSUMABLE NON-QUALIFIE | | 0 | | | |
| 31-60 DAYS | 81 | ASSUMABLE QUALIFIED | | 0 | | | |
| 61-90 DAYS | 66 | CASH | | 45 | | | |
| 91-120 DAYS | 54 | CONVENTIONAL | | 351 | | | |
| 121-180 DAYS | 96 | CONVENTIONAL PMI | | 5 | | | |
| MORE THAN 180 DAYS | 48 | FHA | | 1 | | | |
| | ---- | LEASED | | 0 | | | |
| TOTAL UNITS SOLD | 415 | OTHER | | 8 | | | |
| AVERAGE MARKET TIME | 105.46 | OWNER FINANCED | | 3 | | | |
| | | TRADE EXCH | | 0 | | | |
| | | VA | | 2 | | | |
| | | NO FINANCING REPORTED | | 0 | | | |

TOTAL

415

*** NEW LISTINGS REPORT ***

BEGINNING DATE 1Mar06

ENDING DATE 31Mar06

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PRICE CLASS      RESIDENTIAL      CONDO
-----
$ 19999 OR UNDER      1              0
$ 20000-$ 29999      0              0
$ 30000-$ 39999      0              0
$ 40000-$ 49999      0              0
$ 50000-$ 59999      0              0
$ 60000-$ 69999      1              0
$ 70000-$ 79999      1              2
$ 80000-$ 89999      2              1
$ 90000-$ 99999      3              1
$100000-$119999      6              2
$120000-$139999     14             12
$140000-$159999     12             13
$160000-$179999     47             12
$180000-$199999     70              4
$200000-$249999    253             24
$250000-$299999    436             11
$300000-$399999    378              3
$400000-$499999     89              0
$500000 OR OVER      69              0
-----
TOTALS                1382            85
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AVERAGE PRICE        308.0           193.8
(IN THOUSANDS $)
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MEDIAN PRICE          284.9           179.9
(IN THOUSANDS $)
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